

## **B'RUSH SKI CLUB**

### **AGM 2022 December 7<sup>th</sup> 2022**

Via Microsoft Teams, 7.30pm

Welcome by Robyn Napolitano

CHAIRPERSON/RETURNING OFFICER: David Brent

Present: David Brent, Kerry Buswell, Anne & John Campbell, Tony Coffey, Susan Davie, Bruce Dickson, Lin & Klaus Dithmer, Andrew Graham, Nathan Grigg, Andrea Heard, Hugh James, Malerie Janes, Vesna and David Lloyd, Andy McLauchlan, Robyn & Matt Napolitano, Murray Neilson, Brendan O'Neill, Geoff Pearce, David Robinson, Brett Stanley, Gail & Paul Weston, Paul & Jill Wilson, Oscar Ziolkowski, Harold Zwier

Apologies: Benn Buswell, Andrew Mead, John Lee, Sarah Kempson, Nick Jemmett

Tabling of proxies: Benn Buswell-Kerry Buswell, John Lee-Paul Weston, Sarah Kempson-Gail Weston, Andrew Mead-Geoff Pearce, Nick Jemmett-David Brent.

Establishment of a quorum for an AGM: 50% of voting & assoc. Memberships required to be present (50% of 56) – a quorum is not established therefore the meeting reverts to a general meeting.

Acceptance of minutes of previous annual general meeting

Moved: David Brent Seconded: Harold Zwier

### **Reports:**

#### **PRESIDENT'S REPORT- 2022 -**

Welcome everybody to the **Brush Ski Club Annual General Meeting for 2022**. It's great to have so many of our widely spread group able to join us to see how the lodge has been going over the last ski season. As a general comment- the lodge has operated brilliantly – much better than the two previous seasons, but I don't want to steal the thunder of our Treasurer and Bookings manager when they shine a light on finances and occupancy.

We've also had a **solid group of members** converge on the west wall to resurface it and reduce the weather damage. Work was done under extreme weather duress as they had three days of snow during the week they were up there in November when they needed to be up scaffolds and attaching the cladding. **Many thanks to Paul Weston for rounding up and coordinating the crew, Andrew Mead (the A team), Paul Wilson, Geoff Pearce, Matt Napolitano, John Campbell (logistics transport star)**. We know the building is aging and many tasks- large and small are required to keep it operational. This was a large task.

I am very grateful to the members of the Committee who all perform their roles thoroughly and professionally to complete the many and varied tasks required to make B'rush Ski Lodge operate so efficiently.

Gail – as Secretary, Tony as Treasurer, Murray as VP, all-rounder and delegate to the various mountain organisations, David as IT/marketing, John as logistics/ supplier, Geoff as our link to the Facilities and Planning group. It was great having Brendan as Booking's Officer - ably assisted by Vesna Lloyd; who were involved in our meetings and offered useful input from first hand and on the scene experience.

I would like to particularly thank our **lodge Managers- Brendan and Karen** for their very thorough and careful management of the lodge for the last two seasons. It's great to have willing members who are keen to immerse themselves in the mountain experience and coordinate all the day to day aspects required to keep our guests happy and lodge ticking over.

As with any organisation we have annual membership movement and this year we have welcomed two new Associate Members to the B'Rush Ski Club - Oscar Ziolkowski and Kate O'Neill. I hope they will add to the "B'Rush Babes" contingent and thoroughly enjoy their time at Mt Hotham.

I am very grateful to all the B'rush Committee of Management members for their tireless efforts. All are constantly looking for opportunities to showcase B'rush Ski Club to the wider public and trying to improve and update our processes. Fortunately 2022 has been an exceptional year and I hope it will be the first of a long line of great seasons for the use of our beautiful building.

I will leave it to Tony, David and Nathan to give you more details about their area of expertise and especially the future plans.

Yours on the slopes,

Robyn Napolitano  
PRESIDENT  
B'RUSH SKI CLUB



Treasurer – Tony Coffey see attached reports

### **Maintenance Officer**

Paul Weston gave a summary of the works carried out on the west wall in November with the works to be completed in January -7<sup>th</sup> to the 10<sup>th</sup>. If you're available, let Geoff Pearce know. Congratulations to John Lee on the design and specifications for the west wall cladding. It is looking fantastic!

Other general maintenance has been carried out during the year as reported through the committee meeting minutes. Plans are still afoot to recarpet 4 bedrooms and replace the central wardrobe units. A new dishwasher will be purchased prior to the season.

A list of dates for working bees will be published in the new year.

## **Booking Officer Report**

### **Occupancy**

<b>JUNE</b>	<b>JULY</b>	<b>AUG</b>	<b>SEP</b>	<b>season</b>
57%	89%	90%	64%	75%

Occupancy was impacted by some last minute Covid cancellations that we were unable to completely fill.

### **Booking revenue:**

\$178,735.28

\$39375 of the above was from group bookings representing 22% of revenue in return for 14 nights unavailable to members.

- 5% rate increase 2023
- No longer a premium member rate for ensuite rooms. (40% public rate. Same as other rooms)
- Splitting room 6 (double /double) for separate bookings in 2023.
- Policy to reserve 2 bunks for members until 2 weeks out. Not a big uptake in '22
- Automated emails worked well in '22. Will continue next year.
- Group bookings: Nothing confirmed yet. Lots of interest but we are waiting for confirmation from our loyal regulars first. Not accepting group bookings in School holidays or August.
- Brendan to continue as booking officer in 2023
- Does member booking opening time need review? (previously Midnight)

Acceptance of financial statements: moved Geoff Pearce, seconded Robyn Napolitano

### **Election of committee**

All Executive Committee positions are vacated. The current committee are happy to continue in the roles as follows:

President: Robyn Napolitano

Vice-President: Murray Neilson

Treasurer: Tony Coffey

Secretary: Gail Weston

Maintenance : Geoff Pearce

Exec Officer: David Robinson

Exec Officer: John Campbell

Exec Officer: Brett Stanley

### **Planning & Facilities Committee**

Regarding the redevelopment of the bathroom area, Nathan reported that the latest thinking is that we put ensuites into rooms 3 and 7 and redevelop the existing bathrooms into 4 individual bathrooms and 2 powder rooms, one of which would be DDA compliant. The storeroom off the manager's room would be converted to an ensuite as part of these works. As these are all internal works, no planning permit would be required. We would require a building permit and DDA requirements might mean we need to get a dispensation for the front entrance as it is today. For these works to be completed by the start of the season, work would have to start in February.

### **General Business**

The committee is happy to announce that we have offered the position of managers to Suzie and John McBride of Apollo Bay. Suzie has extensive experience in the tourism and hospitality industry and John comes with advanced IT skills and cleaning experience. They are very happy and excited to accept the offer and we will invite them to come up to the lodge at any of the working bees prior to the season so they can hopefully meet some members and get a feel for the place.

Consideration to be given to holding the AGM in February as has occurred for the past two years, in the hope of getting a quorum.